

# THIRD PARTY MAINTENANCE FORMULA



## If You Maintain an Infrastructure Including



SERVERS



STORAGE



NETWORKING

You must have a maintenance and support plan.

## A Simple Formula Offers


1. Reduced Costs

2. Maintain Quality of Service


3. Acceptable Level of Risk

$$X^{\uparrow} - Y^{\downarrow} = Z$$

**X = Your Current Spend**

 Your current spend with OEM maintenance is high.

**Y = Reduced Spend with TPM**

 Your spend with a TPM company is low.

**Z = Savings**

Your total savings