

THIRD PARTY MAINTENANCE FORMULA



If You Maintain an Infrastructure Including



SERVERS



STORAGE



NETWORKING

You must have a maintenance and support plan.

A Simple Formula Offers


1. Reduced Costs

2. Maintain Quality of Service


3. Acceptable Level of Risk

$$X^{\uparrow} - Y^{\downarrow} = Z$$

X = Your Current Spend

 Your current spend with OEM maintenance is high.

Y = Reduced Spend with TPM

 Your spend with a TPM company is low.

Z = Savings

Your total savings